

Hospital	City / Town		County	Teaching Status [1]	Fiscal Year End	Number of Months Data	
Fairview Hospital	Great Barrington		Berkshire	Nonteaching	09 / 30	6	
Financial Performance Indicators	FY99	FY00	FY01	FY02	FY03 Q2	MA Industry Median FY03 Q2	NorthEast US Median FY01 [2]
<b>Profitability</b>							
Operating Margin	-0.79%	-0.36%	-2.35%	-13.20%	-15.36%	-1.1%	not available
Non-Operating Margin	5.10%	1.37%	-0.17%	-1.15%	-1.25%	0.4%	not available
Total Margin	4.31%	1.01%	-2.53%	-14.35%	-16.60%	-0.5%	1.9%
Operating Surplus (Loss)	(\$148,549)	(\$69,288)	(\$475,571)	(\$2,623,564)	(\$1,536,786)	---	---
Total Surplus (Loss)	\$812,477	\$195,246	(\$510,199)	(\$2,852,397)	(\$1,661,773)	---	---
<b>Liquidity</b>							
Current Ratio	0.75	1.86	2.27	2.27	1.36	1.61	1.64
Days in Accounts Receivable	92.56	89.60	66.11	61.16	58.53	52.3	60.4
Average Payment Period	127.41	61.56	52.35	49.40	76.60	51.7	65.9
<b>Solvency/Capital Structure</b>							
Debt Service Coverage (Total) [3]	4.98	3.83	1.90	-4.35	---	---	2.79
Cashflow to Total Debt [3]	13.31%	14.44%	6.27%	-15.93%	---	---	15.5%
<b>Other</b>							
Total Net Assets	\$5,931,231	\$5,974,575	\$4,444,958	\$1,672,807	\$480,195	---	---
Net Patient Service Revenue [4]	\$16,866,964	\$18,216,229	\$19,107,045	\$19,669,402	\$9,945,427	---	---

### FY03 Q2 Filing based on hospital's internal financial statements.

Data Sources: FY99 - FY01 data is drawn from DHCFP-403 Cost Report, Schedule 23. FY02 data drawn from DHCFP annual filing. FY03Q2 data drawn from DHCFP Quarterly Filing  
CAVEATS: FY99 - FY02 data is unaudited but reviewed by the Division for consistency with the Audited Financial Statements. DHCFP filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.  
Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

#### Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] Northeastern U.S. Median data from The "2003 Almanac of Hospital Financial & Operating Indicators". The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicore INGENIX.

[3] Not applicable to Quarterly analysis due to shortened time frame.

[4] Net Patient Service Revenue includes Premium Revenue.